

From One-Size-Fits-All to Smart Tax Collection



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A Regional Tax Agency from Argentina needed to modernize how it identifies and serves high-value taxpayers. With a one-size-fits-all system in place, **large contributors lacked dedicated services, leading to missed revenue and inefficiencies.** We developed an **integrated digital platform** that detects large taxpayers, personalizes their experience, and optimizes payment processes—resulting in **improved collections and better taxpayer segmentation.**

About the Regional Tax Agency

The Agency is responsible for overseeing the collection and enforcement of all public fiscal income, including provincial taxes. Its mission is to ensure transparent, efficient, and fair tax administration across all taxpayer categories.

The Challenge

The existing system did not differentiate between small and large taxpayers, leading to operational and financial inefficiencies. Key challenges included:

- **Lack of differentiated processes**, which hindered efficient interaction for large taxpayers.
- **Absence of proactive identification mechanisms**, which led to missed revenue opportunities from high-impact taxpayers.
- **Inadequate classification controls**, which enabled avoidance of tax obligations.
- **Reliance on manual**, non-personalized services, which limited taxpayer satisfaction and performance tracking.

The Solution

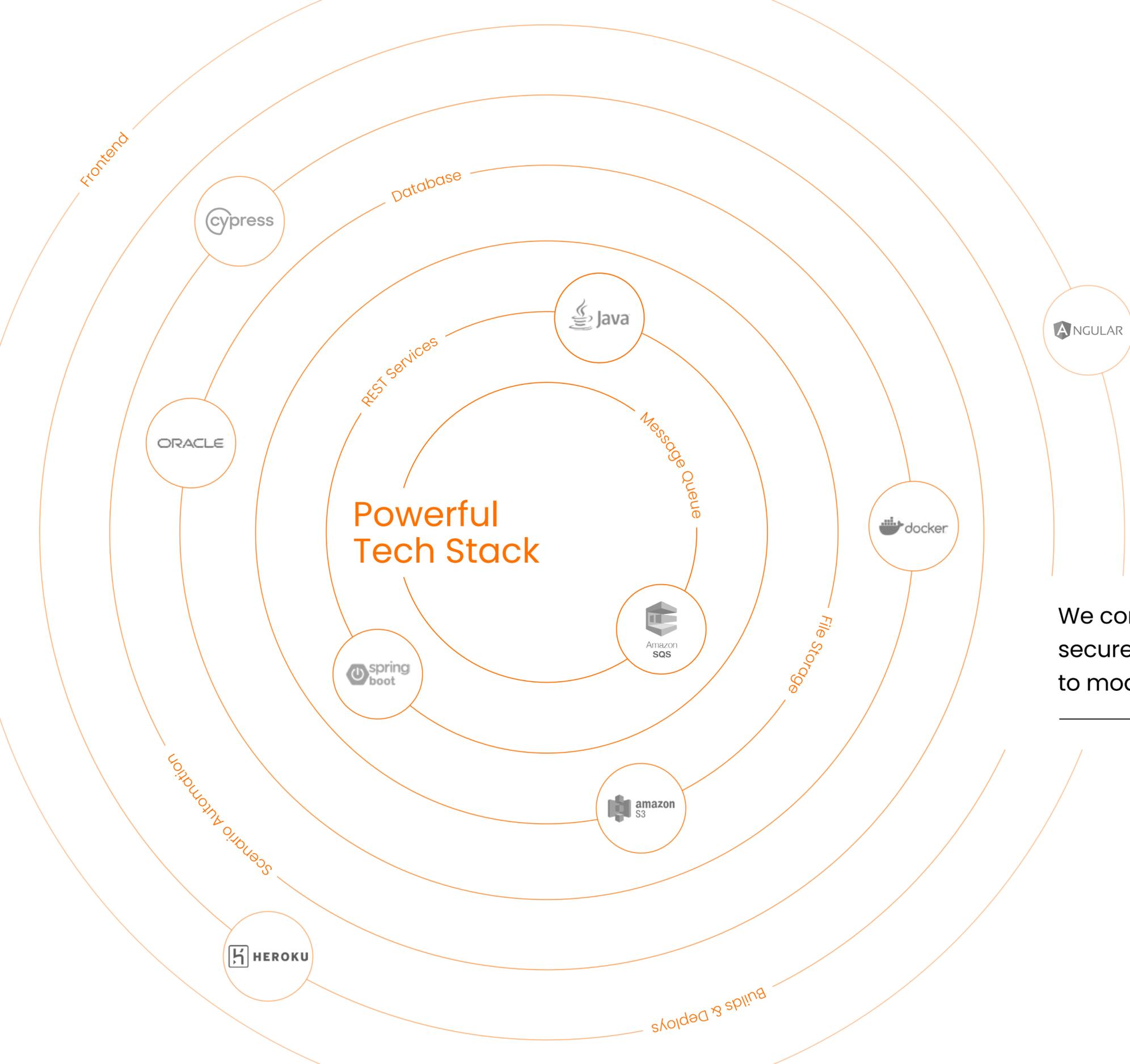
We implemented an integrated digital platform tailored to identify and optimize services for large taxpayers. Our solution included:

A high-value taxpayer detection engine to identify contributors by behavior and tax volume.

A personalized payment flow to streamline processes and enhance satisfaction.

Cross-platform analytics to monitor taxpayer engagement and performance.

Reporting tools to track behavior, generate KPIs and uncover previously undetected contributors.



We combined powerful analytics, smart segmentation, and secure integration with the government's core infrastructure to modernize revenue workflows and reporting.

The Results

New high-value taxpayers identified through behavioral analysis and contribution volume.

Revenue collection increased with reduced operational effort.

Ready to Build a Smart Partnership?

We're more than a vendor—we're your potential Growth Partner.
Let's clear your backlog!

Let's talk